

2. Which of the following are the greatest barriers for your company in using consultants?	
Identifying the consultant we need with the right expertise	<input type="checkbox"/>
Lack of information concerning consultant qualifications	<input type="checkbox"/>
Lack of consultant objectivity	<input type="checkbox"/>
Difficulty paying for consultants	<input type="checkbox"/>
Difficulty defining what our needs are	<input type="checkbox"/>
Difficulty negotiating agreements with consultants	<input type="checkbox"/>
Ability to manage consultants effectively	<input type="checkbox"/>
Ability to complete improvements - once the consultant leaves	<input type="checkbox"/>
Other (please describe)	<input type="checkbox"/>

D. COMPANY EXPERIENCE WITH CONSULTANTS

6. How do you propose your company will measure the success of this project? (Please limit response to space provided.)		
7. What return investment do you expect from this improvement project? <i>Example: We expect a 2:1 return on investment (\$2 in benefits for every \$1 investment) in this project.</i>		
8. In addition to the dollars invested in this project, what additional investments (if any) does your company anticipate making with this project and/or as a result of this project?		
Investment	Description	Estimated Amount
Plant or Equipment		
Employee Skills - Workforce		
Information Systems - Software		
Other Area		
9. As part of your project, will you need assistance in making the best investment(s) for your company and/or in saving money on these investments?		<input type="checkbox"/> Yes <input type="checkbox"/> No